

Message Text

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ACTION NEA-12

INFO OCT-01 ISO-00 PM-07 NSC-10 SPC-03 SS-20 RSC-01 L-03

EB-11 CIAE-00 INR-10 NSAE-00 DODE-00 DRC-01 /079 W

----- 007643

R 031124Z JAN 74

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 4975

C O N F I D E N T I A L TEHRAN 0061

E.O. 11652: GDS

TAGS: MASS, IR

SUBJECT: UNDERWATER DETECTION SYSTEM FOR IRAN: AGENT'S FEE

REF: STATE 248885

1. GROUP MENTIONED REFTEL INDIVIDUALLY WELL KNOWN TO EMBASSY WITH EXCEPTION OF MONTE MOMTAHAN. ATTAIE AND AYSSEH ARE WELL KNOWN AND RESPECTABLE BUSINESSMEN WITH EXCELLENT CONNECTIONS.
2. BEST ADVICE TO TRACOR WOULD BE TO AVOID CONTRACTING AT THIS POINT FOR AGENT'S SERVICES WHICH MIGHT BRING THEM INTO CONFLICT WITH MOW'S POLICIES.
3. UNDER PRESENT CONDITIONS, ONLY WAY TO DETERMINE EXISTENCE OF A POSSIBLE CONFLICT IS TO EXPLAIN THE FACTS TO GENERAL TOUFANIAN AND ASK HIS ADVICE. AFTER CONSULTING HIM, TRACOR CAN THEN DECIDE HOW BEST TO PROCEED.
4. WE ARE UNAWARE THAT UNDERWATER DETECTION SYSTEM FOR IRAN IS PRESENTLY HIGH ON GOI QTE WANT LIST UNQTE, ALTHOUGH THERE HAVE BEEN SEVERAL EXPRESSIONS OF INTEREST IN CERTAIN PARTS OF UNDERWATER DETECTION SYSTEM TO INDIVIDUAL EQUIPMENT SALESMEN.
5. FYI: ACCORDING TO THE NOW DEPARTED HOUSHANG DEHESH, THERE IS CONSIDERABLE PRESSURE BEING APPLIED TO PERMIT THE

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INDIVIDUAL SERVICES TO ROCURE THEIR NEEDS DIRECTLY PAYING

CASH. THIS WILL PERMIT THE REINSTITUTION OF THE TIME-HONORED IRANIAN METHOD OF DOING BUSINESS. END FYI.

6. ASSUME TRACOR HAS BEEN IN TOUCH WITH DOD TO ACQUIRE INFO ON PROCEDURES FOR REPORTING AGENT'S FEES UNDER FMS CONTRACTS.
HELMS

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NNN

Message Attributes

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